

# **Sequoia Commodities – Series 6**



# **Diversified Agricultural Commodities** 13 December 2021 Offer Close Date<sup>1</sup>

Sequoia has just launched a new investment enabling investors to gain exposure to S&P GSCI Agriculture ER Index with minimal upfront capital and limited downside risk

# **Sequoia Commodities Series 6**

Sequoia Commodities Series 6 ("**Series 6**") is a structured investment whereby investors obtain 100% leverage and exposure to any positive performance of S&P GSCI Agriculture ER Index ("the **Reference Asset** or **Index**") over an 18 month period with the potential to receive an uncapped Performance Coupon at Maturity dependent on the Index Performance, adjusted for changes in the AUD/USD exchange rate during the Investment Term.

#### An Investment in Sequoia Commodities Series 6 Units may suit you if:

- You have a positive view of the Reference Asset over the 1.5 year Investment Term;
- You wish to obtain 100% leverage with no risk of margin calls
- You wish to obtain leverage via a limited recourse loan within your investment portfolio or SMSF.

# Summary of the key features are as follows

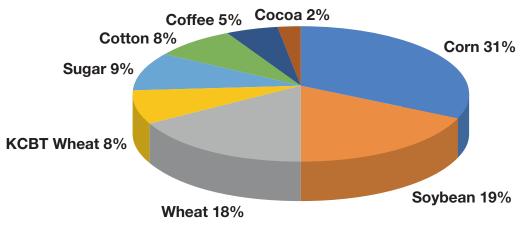
	Commodities Series 6				
Reference Asset/Index	S&P GSCI ER Agriculture ER Index (Bloomberg Ticker: SPGCAGP)				
Potential Performance Coupon	Yes, there is potential for an uncapped Performance Coupon at Maturity based on the Series Performance at Maturity				
Series Performance	Index Performance at Maturity, adjusted for any changes in the AUD/USD exchange rate during the Investment Term.				
Index Performance	Performance of the S&P GSCI ER Agriculture ER Index between the Commencement Date and Maturity Date				
Currency Exposure	Yes, the calculation of the potential Performance Coupon at Maturity includes an adjustment for changes in the AUD/USD exchange rate during the Investment Term.				
Limited recourse Loan	Yes. Investors borrow 100% of the Investment Amount.				
Investment Term	1.5 years				
Annual Interest Rate on Loan	9.90% p.a.				
Application Fee	1.55% including GST				
Total Investment Cost	16.40% (payable upfront)				
Break-Even Point	The Performance Coupon at Maturity needs to be equal to or greater than 16.40% in order for investors to at least break-even (excluding any Upfront Adviser fee and any external costs).				
Maximum Loss	Due to the limited recourse loan the maximum loss that can be ever incurred is the Total Investment Cost plus any Upfront Adviser Fee. There is no additional risk of loss in relation to the Loan Amount.				
Margin Calls	No				
SMSF Eligibility	Yes				

### **S&P GSCI ER Agriculture Index**

The S&P GSCI Agriculture ER Index provides investors with a reliable and publicly available benchmark for investment performance in the agricultural commodity markets. It is also designed as a tradable index that is readily accessible to market participants. In order to accomplish these objectives, the S&P GSCI Agriculture ER Index is calculated primarily on a world productionweighted basis and comprises the principal physical commodities that are the subject of active, liquid futures markets in the agriculture industry segment as described below.

The Index is currently diversified across 8 commodities including the following:

#### Weights: SPGCAGP



Investors should refer to the website for further information in relation to the Index: https://www.spglobal.com/spdji/en/indices/commodities/sp-gsci-agriculture/#overview

### **Scenario Outcomes**

Assuming you wish to get exposure to S&P GSCI Agriculture ER Index with minimal upfront capital and limited downside risk, you decide to take out a limited recourse loan of \$50,000 and invest the proceeds into Sequoia Commodities Series 6. The cashflow scenarios are below:

Commodities Series 6	
Investment Amount	\$50,000
Loan	(\$50,000)
Prepaid Interest for 1.5 year Investment Term (9.90% p.a.)	(\$7,425)
Application Fee including GST (1.55%)	(\$775)
Total Investment Cost*	(\$8,200)

\*This excludes any Upfront Adviser Fee

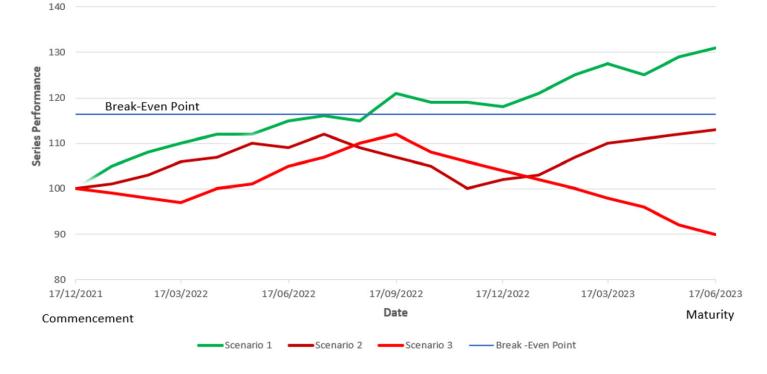
# **Hypothetical Examples**

In the example below we look at 3 potential hypothetical scenarios. Please note that these are theoretical scenarios only and provided for illustrative purposes only and are not intended to be a forecast, do not indicate past performance, and are not a guarantee that similar returns will be achieved in the future. The actual final result for this investment at Maturity is likely to be different to any of the hypothetical scenarios below and will depend on the actual Series Performance realised at Maturity. Returns are not guaranteed.

If we assume, \$50,000 Loan Amount and Investment Amount, the hypothetical cash flows will be as follows under these 3 hypothetical scenarios:

	Total Investment Cost		Above Break- Even Point	Net Performance Coupon at Maturity		Net Investment Return
Scenario 1	(\$8,200)	31%	YES	\$15,500	\$7,300	+89% Profit
Scenario 2	(\$8,200)	13%	NO	\$6,500	-\$1,700	-20.7% Loss
Scenario 3	(\$8,200)	-10%	NO	\$O	-\$8,200	-100% Loss

\*Excludes any Upfront Adviser Fee, tax, and any other external costs paid by the Investor in connection with investing in Units.



### **Total Investment Cost – Examples**

Minimum		
\$50,000	\$100,000	\$250,000
(\$50,000)	(\$100,000)	(\$250,000)
(\$7,425)	(\$14,850)	(\$37,125)
(\$775)	(\$1,550)	(\$3,875)
(\$8,200)	(\$16,400)	(\$41,000)
	\$50,000 (\$50,000) (\$7,425) (\$775)	\$50,000       \$100,000         (\$50,000)       (\$100,000)         (\$7,425)       (\$14,850)         (\$775)       (\$1,550)

\*This excludes any Upfront Adviser Fee

### Key Risks

Key risks include:

- Risk of 100% loss in relation to the Total Investment Cost and Upfront Adviser Fee. The Total Investment
  Cost equals the Prepaid Interest in relation to the Loan and the Application Fee. Investors may also incur
  an Upfront Adviser Fee in addition. A 100% loss will occur if there is no Performance Coupon paid at
  Maturity. This will be the case if the Index Performance is negative at Maturity and in such circumstances no
  Performance Coupon is paid;
- Risk of partial loss (i.e. less than 100% loss) in relation to the Total Investment Cost and Upfront Adviser Fee. The Total Investment Cost equals the Prepaid Interest in relation to the Loan and the Application Fee. Investors may also incur an Upfront Adviser Fee in addition. Investors may incur a partial loss if the Performance Coupon at Maturity is positive but less than the Break-Even Point;
- Timing risks. The timing risk associated with Series 6 is significant. This is because the Investment Term is fixed and the Series Performance is required to at least generate some positive performance over and above the Break-Even Point by the time the Maturity Date arrives in order for the investor to generate a profit from their investment (ignoring any Upfront Adviser Fee and any external costs). If this does not occur then Investors will generate a loss;
- The potential Performance Coupon is determined by reference to the Series Performance. The Series Performance is determined by reference to the Index Performance as well as changes in the AUD/USD exchange rate. An increase in the AUD/USD exchange rate between the Commencement Date and the Maturity Date will reduce the Performance Coupon whilst a decrease in the AUD/USD rate between the relevant dates will lead to an increase in the Performance Coupon. As such, whether or not you breakeven depends on both the Index Performance and the AUD/USD exchange rate performance during the Investment Term;
- There is no guarantee that the Units will generate returns in excess of the Prepaid Interest and Fees, during the Investment Term;
- Additionally, in the event of an Investor requested Issuer Buy-Back or Early Maturity Event, you will not
  receive a refund of your Prepaid Interest or Fees. The amount received will depend on the market value of
  the Units which will be determined by many factors before the Maturity Date including prevailing interest
  rates in Australia and internationally, foreign exchange rates, the remaining time to Maturity, and general
  market risks and movements. Depending on these various factors there is a risk the buy-back price is zero
  at the time an Issuer Buy-Back is requested. Should this be the case then investors will incur a 100% loss of
  their investment if they proceed with completing the Issuer Buy-Back at that time. Investors should be aware
  the Units are designed to be held to Maturity and are not designed to be a trading instrument;
- Gains (and losses) may be magnified by the use of a 100% Loan. However, note that the Loan is a limited recourse Loan, so you can never lose more than your Prepaid Interest Amount and Fees paid at Commencement.
- Investors are subject to counterparty credit risk with respect to the Issuer and the Hedge Counterparty; and
- The Units may mature early following an Early Maturity Event, including an Adjustment Event, Market Disruption Event or if the Issuer accepts your request for an Issuer Buy-Back.

Please refer to Section 2 "Risks" of the Master PDS for more information.

### To find out more and to download a copy of the relevant Product Disclosure Statements and Target Market Determination, please visit Sequoia Specialist Investments at www.sequoiasi.com.au

\*The Issuer may, in its discretion, extend or shorten the Offer Period for the Units without prior notice. If this happens, the Commencement Date and one or more consequential dates for the Units may vary. The Issuer may also defer the Commencement Date for the Units, in which case the Maturity Dates and other consequential dates for the Units may vary. If the Issuer varies the Offer Period or the Commencement Date for the Units it will post a notice on the website informing applicants of the change at www.sequoia.com.au

Units in Sequoia Commodities Series 6 are issued by Sequoia Specialist Investments Pty Ltd (ACN 145 459 936) (the "Issuer") and arranged by Sequoia Asset Management Pty Ltd (ACN 135 907 550, AFSL 341506) (the "Arranger"). Investments in the Sequoia Commodities Series 6 Units can only be made by completing an Application Form attached to the Term Sheet Product Disclosure Statement ("TSPDS"), after reading the Term Sheet PDS dated 1 December 2021 and the Master PDS dated 14 August 2017 and submitting it to Sequoia. A copy of the PDS can be obtained by contacting Sequoia Asset Management on 02 8114 2222 or contacting your financial adviser. You should consider the Term Sheet & Master PDS' before deciding whether to invest in Units in Sequoia Commodities Series 6. Capitalised terms on the webpage have the meaning given to them in Section 10 "Definitions" of the Master PDS.

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